

# “See Real Capital Analytics in action”

Transcript, 6 April, 2026

Deals, Assets, Capital, Players. RCA connects all four, giving you one consolidated view of the market, from the first comp search to the final close.

Let's start with Deals which is at the core of everything we track. The Transactions module gives you access to nearly two million deals worldwide, covering everything from office and multifamily to niche sectors like data centres, life sciences, and self-storage. The filters on the left let you get specific fast. Say you're looking for garden apartment deals in San Jose, California, above \$150 million, just dial in those criteria and you've got your comparable transactions in seconds. Click into any deal to see the full picture: asset specs, unit count, transaction pricing, buyer and seller profiles, and loan data. And if you need more comparable transactions the built-in Peer Finder surfaces similar assets based on size, subtype, and location, so you're never starting from scratch.

Next up, Capital.

RCA also shines a light on the capital side of the equation. You can review mortgage data, track lender participation, and understand financing structures across markets. Whether you're assessing leverage levels or mapping out the capital stack on a deal, this layer adds real depth to your analysis.

RCA also tracks lender activity across markets and asset types, and it is designed to help you identify who is actively financing deals and their typical loan structures, giving you a clear picture of where debt capital is flowing.

The Loan Trends and Trades report gives you a full view of financing activity in your target markets – origination and maturity snapshots, loan volume over time, and composition by lender or borrower type, so you can see exactly how institutional, private, and cross-border capital is moving.

The Distress Tracker surfaces distressed asset sales over time, and rankings across top markets, property types, lenders, and borrowers show you where debt capital is concentrating.

And finally, The Players.

The Investor Profile gives you a window into how investors are deploying capital, their top markets, sector mix, transaction history, and current holdings. It is designed to support meeting preparation, competitor analysis, and target list development..

You can also explore their activity as a fund manager. The GP Profile shows all funds under management and confirmed property-fund relationships, complete with a confidence score. Drill into any fund and

you get the vehicle structure, performance data, series information, and the underlying assets.

Now let's look at Assets, the physical foundation of the CRE market. At the asset level, RCA gives you the full transaction history of a property, every sale, every ownership change, every capital event. It's incredibly useful for understanding how an asset has been priced through different market cycles.

Pair that with cap rate trend data and you can quickly assess market timing, spot yield compression or expansion, and build a much stronger underwriting case.

RCA also tracks new construction activity, giving you visibility into pipeline supply across markets and asset types, designed to help anticipate competitive pressures and identify opportunities before they hit the market.

And at the market level, RCA's data aggregates across geographies and sectors to surface pricing trends, volume shifts, and capital flow patterns, the macro context that sharpens every micro decision. Deals, Assets, Capital, Players. RCA connects all four, Together, they help inform decision-making across the investment lifecycle.

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